

Giving Back

-- An Investment In Our Profession --

Victor R. Donald, P.E.

Innovate THIS!

REQUEST FOR QUOTES

Midway Elementary School Cafeteria
Addition and Renovation
Tickfaw, Louisiana

April 15, 2015

Kord: "Deliver knowledge with digital solutions"

Jason: "Relational Coordination"

Tabitha: "Emotions create behavior"

James: "Diversity is the new inclusion"

Gordon: "The common good"

Niel: "Unique Particulars – Universal Forces"

Amy: "Belonging - Awakening – Unraveling - Crisis"

The firm of Ewe, Mays, Knowler & Knowler Architects is hereby requesting a proposal to provide Geotechnical Engineering Services for the addition and renovation to Midway Elementary Cafeteria, Tickfaw, Louisiana. The site is located at 48405 Highway 51 N, Tickfaw, LA 70466. The services shall consist of three phases:

1. Field Work (Borings)
2. Laboratory Testing
3. Engineering Report

Site Description:

This is a cleared and accessible site located adjacent to the existing cafeteria.

Project Description:

This project will involve the construction of a single story 3,500 s.f. slab on grade facility utilizing masonry construction.

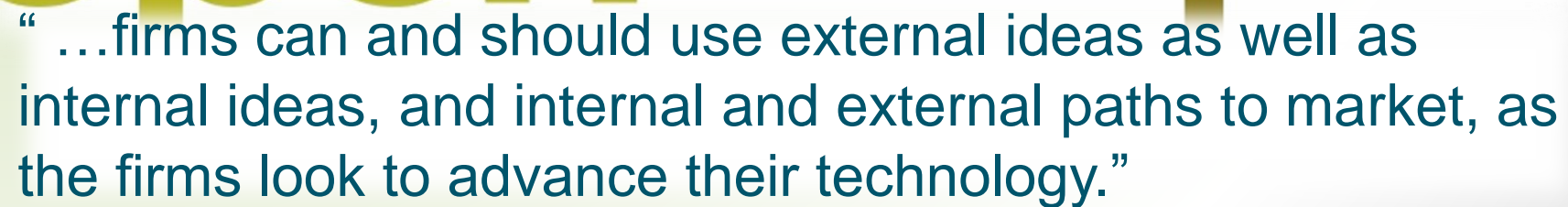
Attached is a drawing showing the proposed building placement on site. A boring is requested for the proposed building at location shown on drawing.

Field Work:

Your proposal shall include the services you are providing including your recommendations of the depth and number of borings as required.

Cancellation:

This quotation is due by FAX, email () or mail to our office by 12:00 p.m. Tuesday, April 24, 2015. Should you have any questions, please contact I



COMPETITION

[kom-pi-tish-uh n]

Zero Sum Game

the act or process of trying to get or win something (such as a prize or a higher level of success) that someone else is also trying to get or win : the act or process of competing

COMPETITION



COMPETITION

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Zero Sum Game

the act or process of trying to get or win something (such as a prize or a higher level of success) that someone else is also trying to get or win : the act or process of competing
an activity done by a number of people or organizations, each of which is trying to do better than all of the others:

COMPETITION

[kom-pi-tish-uh n]

Non Zero Sum Game

the act or process of trying to get or win something (such as a prize or a higher level of success) that someone else is also trying to get or win : the act or process of competing

an activity done by a number of people or organizations, each of which is trying to do better than all of the others:

Causes

- Former Conflict
- Price Competition
- Poor Hiring Practices
- Reputation Degradation



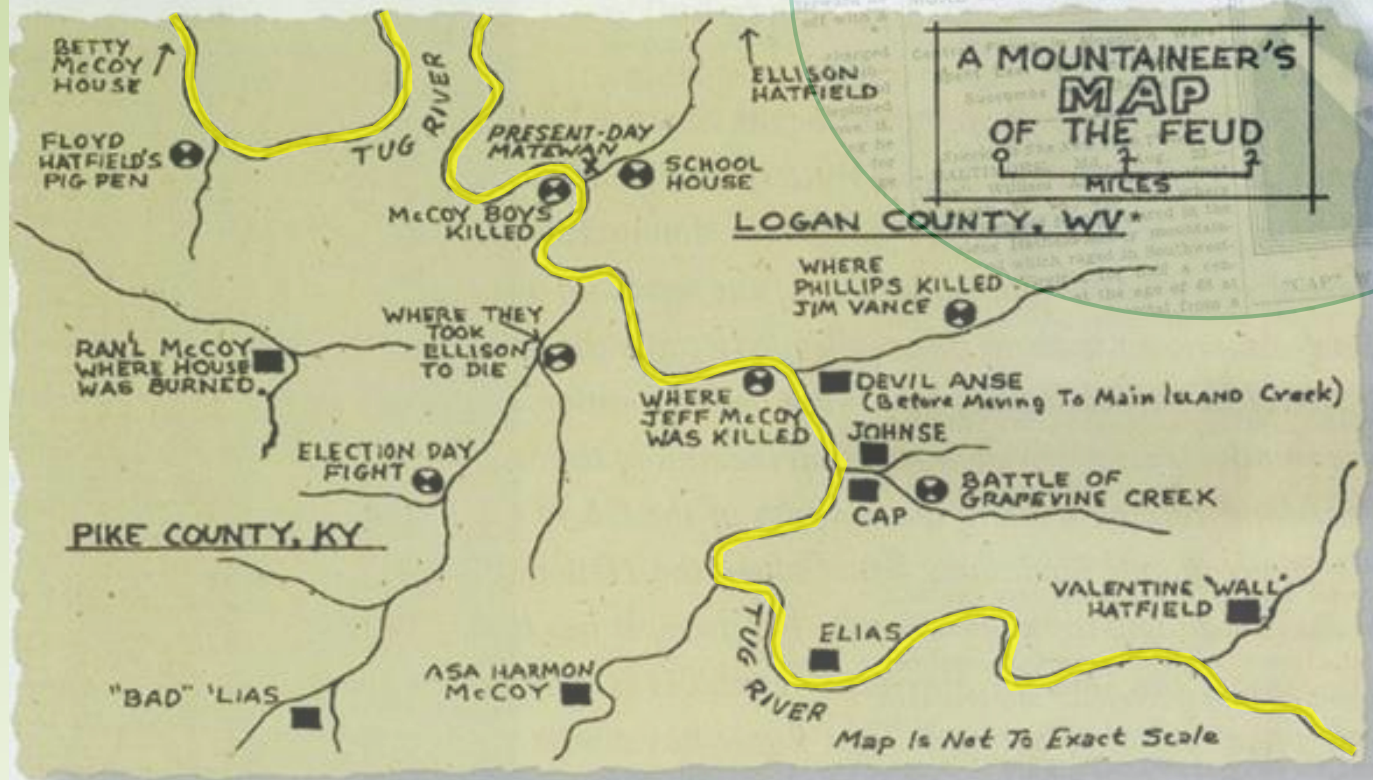
Pride
Fear

Effects

- Future Conflict
- Price Competition
- Poor Hiring Practices
- Reputation Degradation



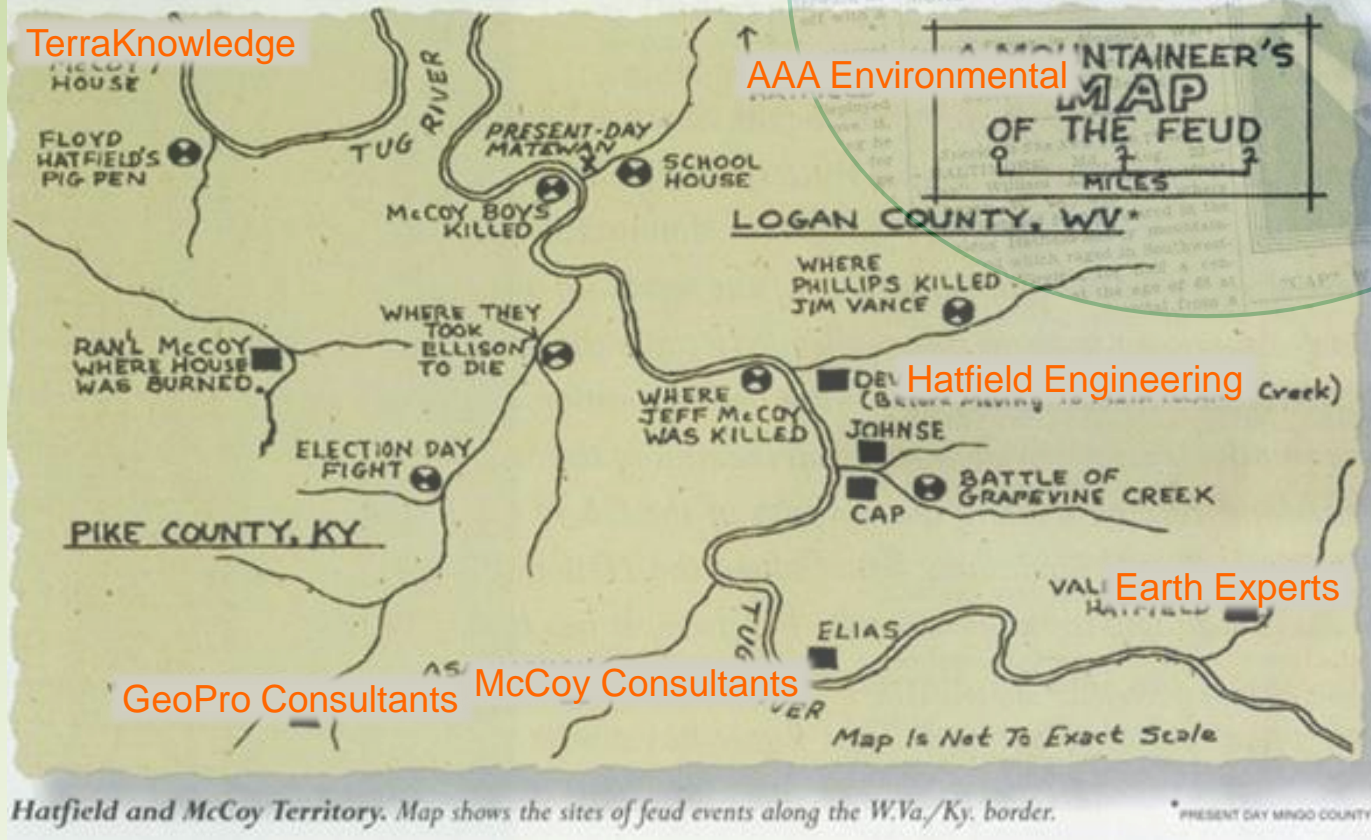
But What If ...



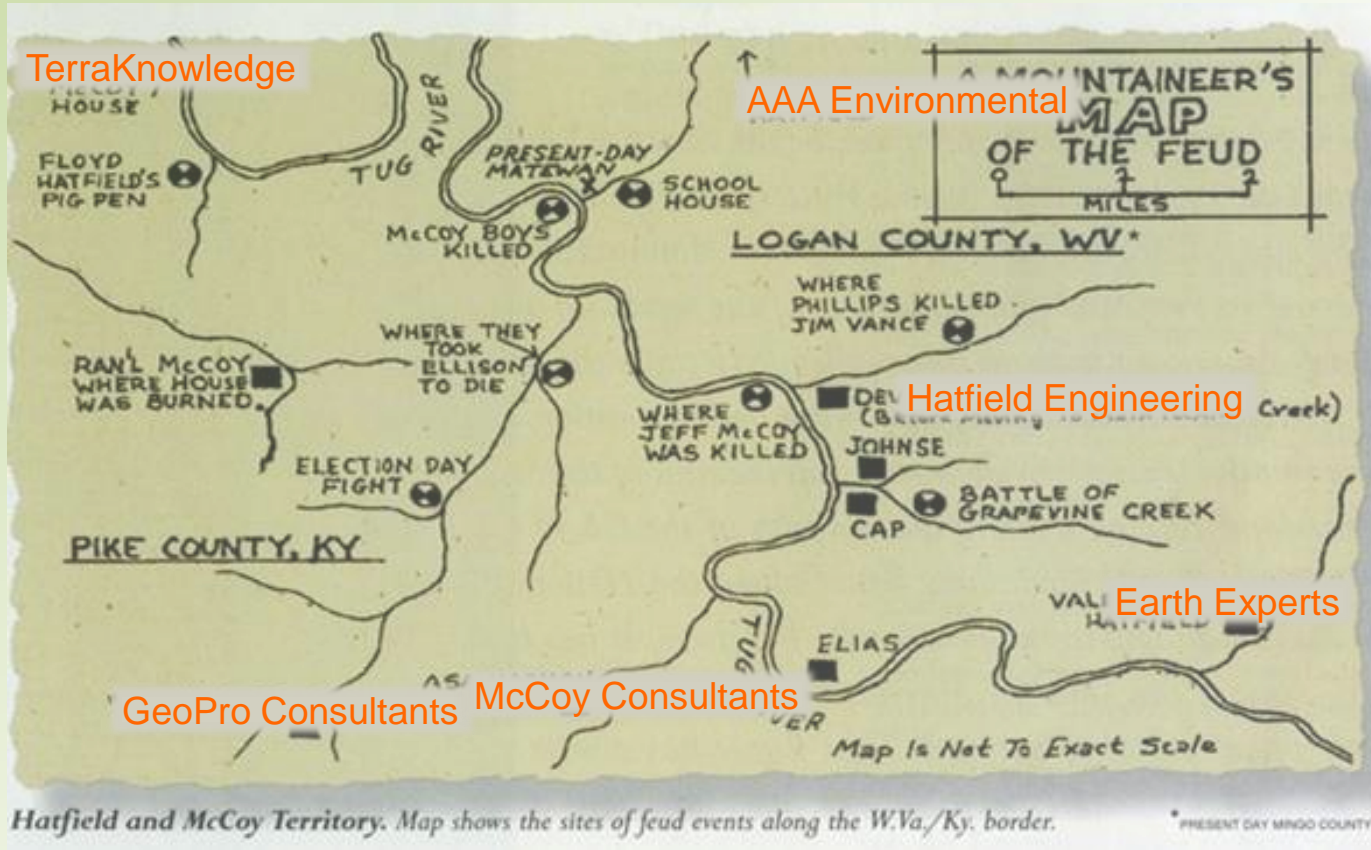
Hatfield and McCoy Territory. Map shows the sites of feud events along the W.Va./Ky. border.

* PRESENT DAY Mingo COUNTY

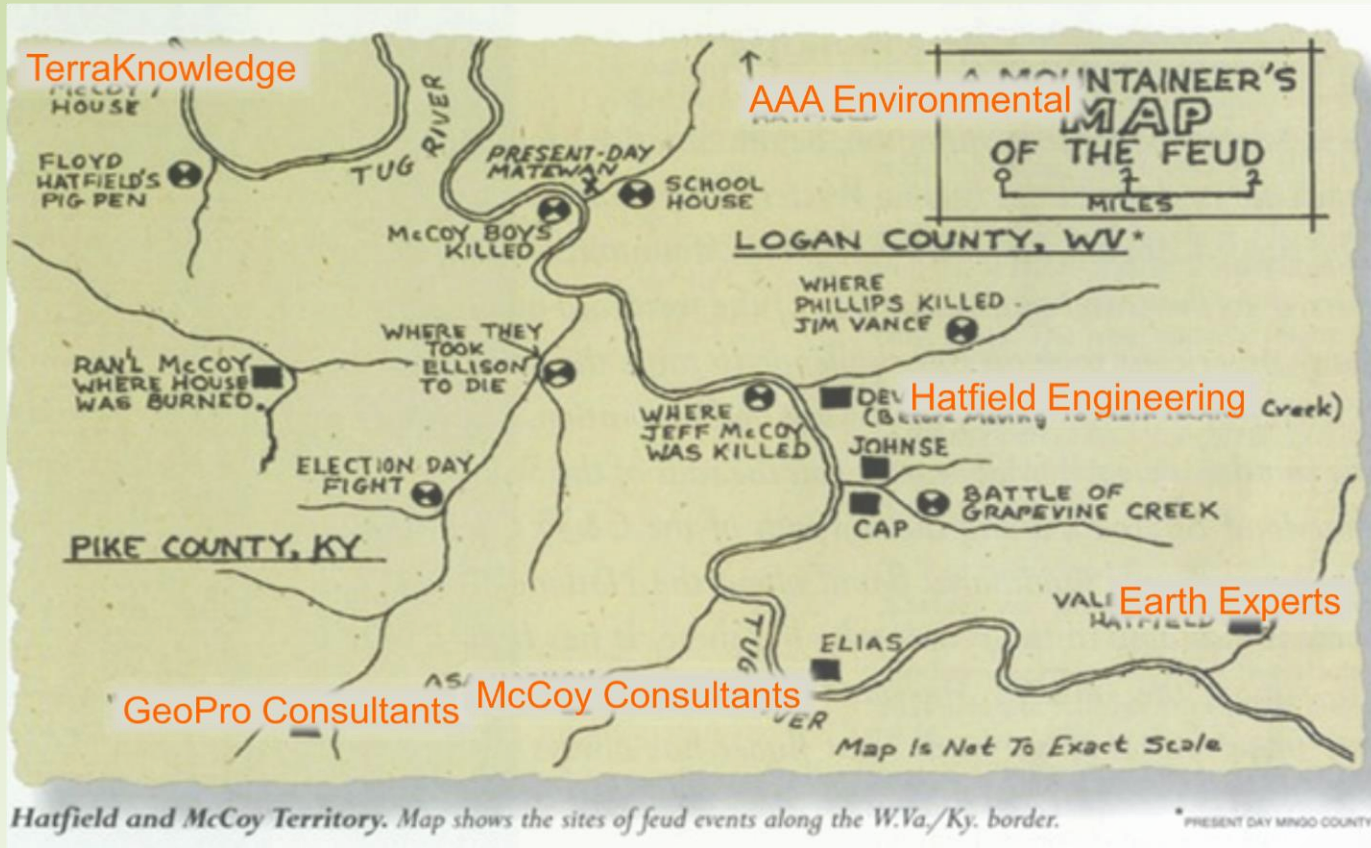
Geoprofessional



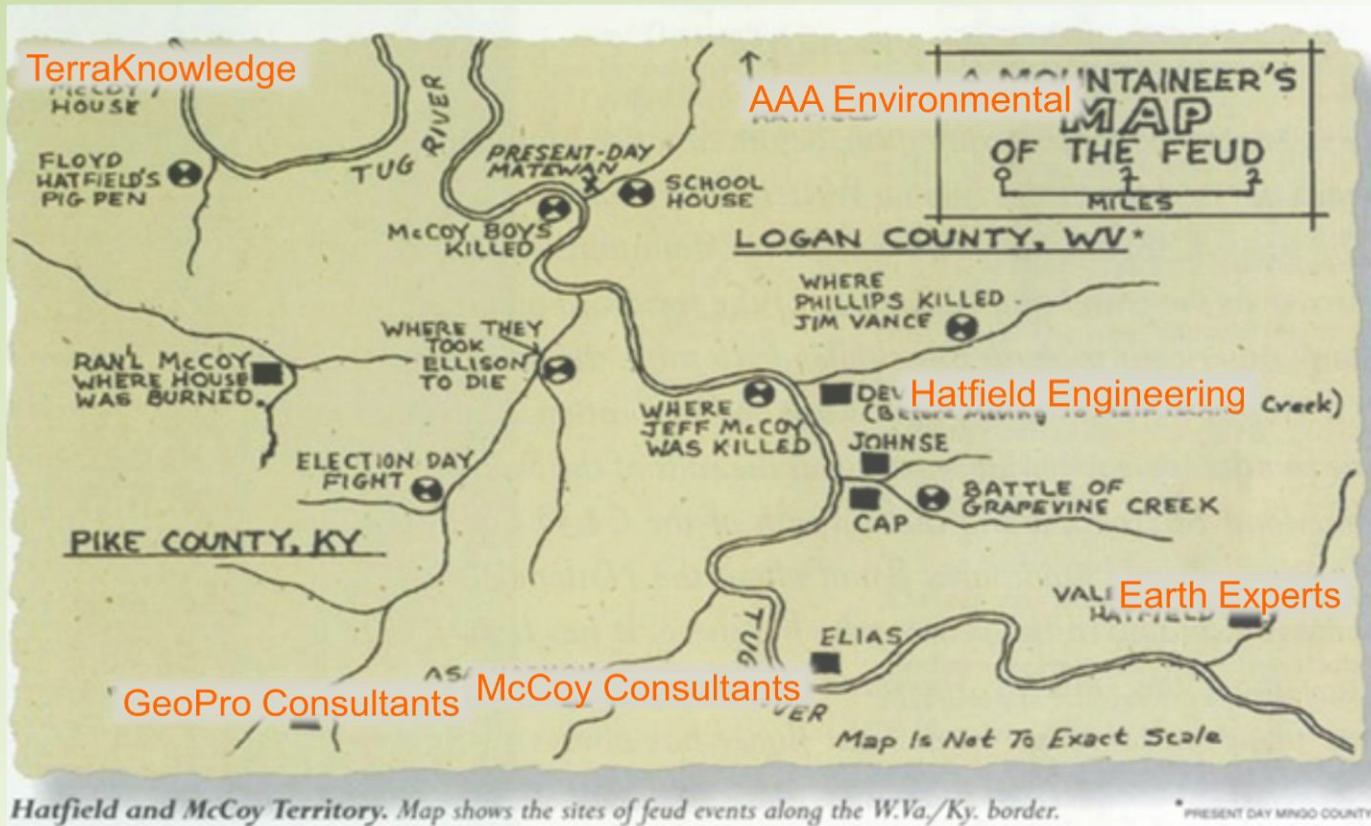
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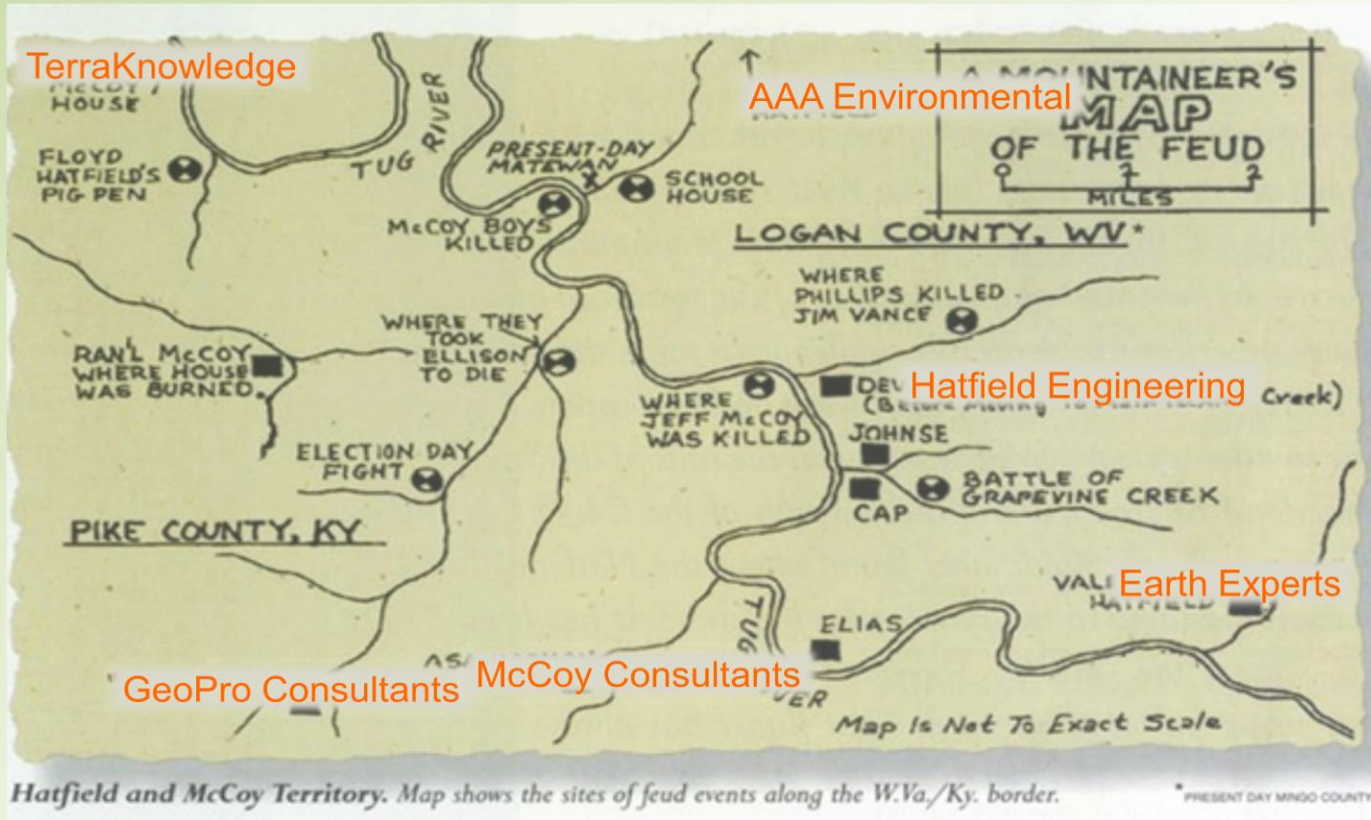
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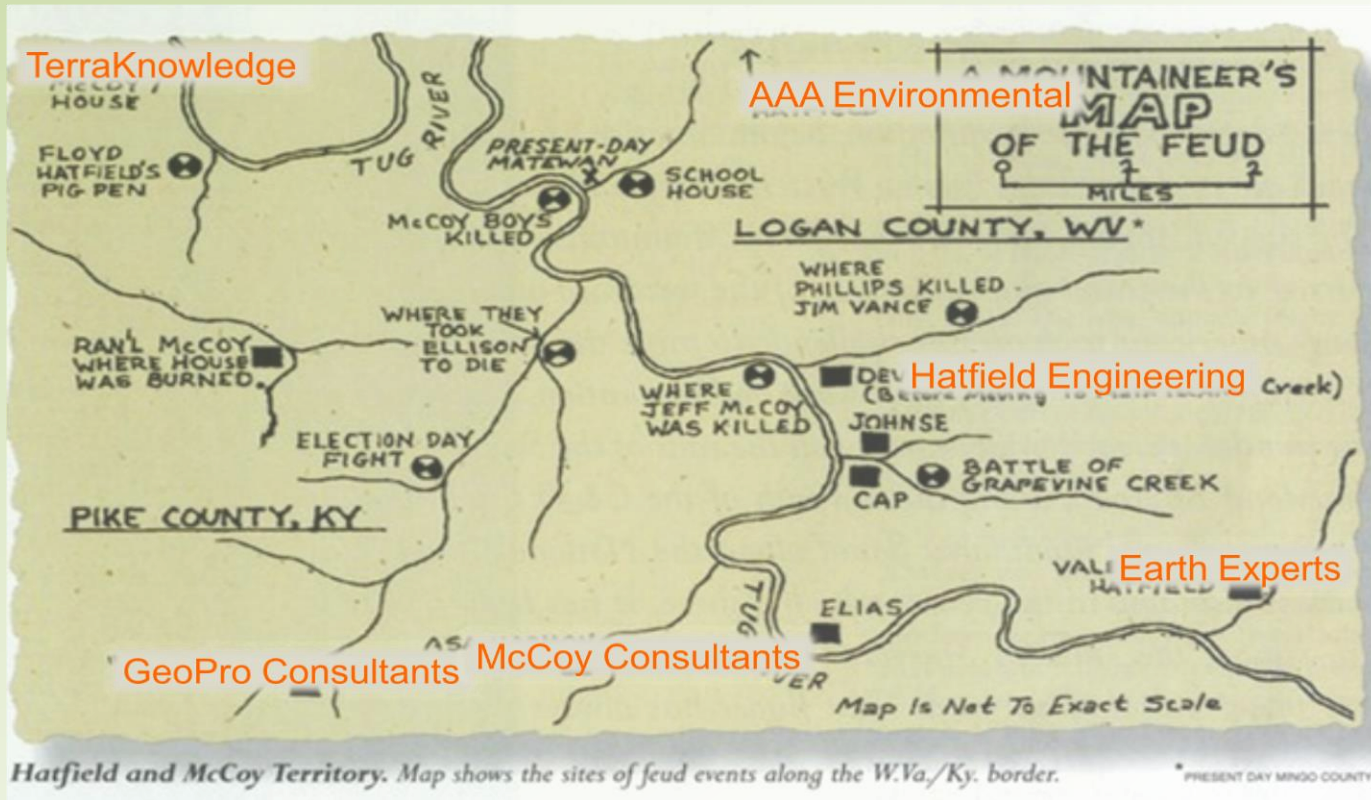
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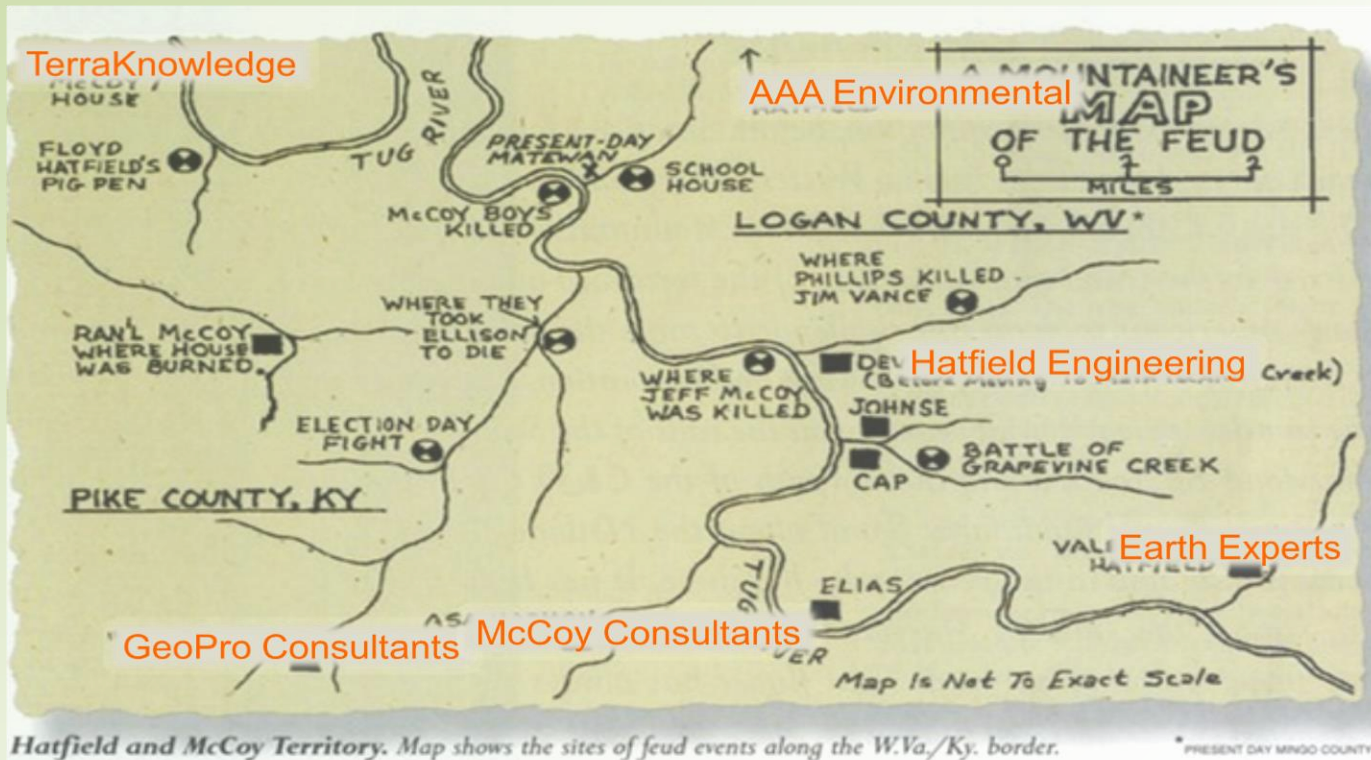
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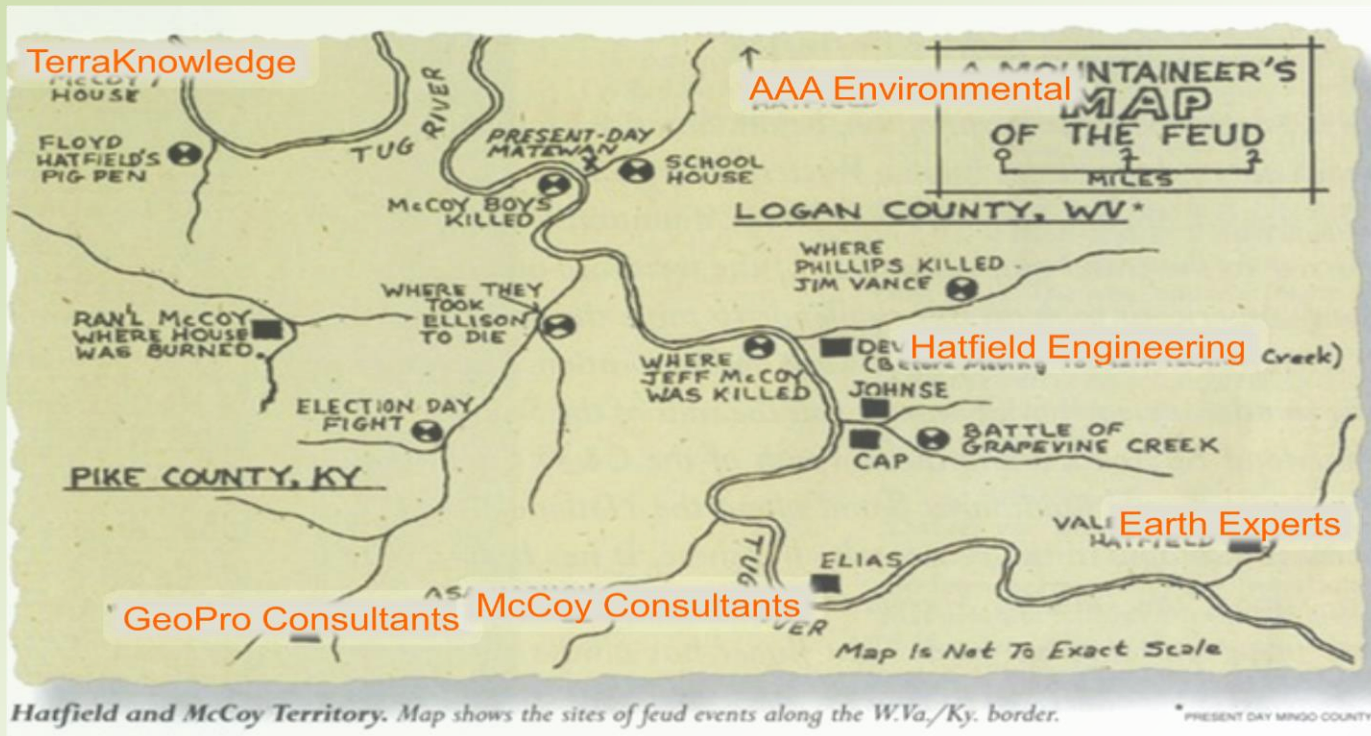
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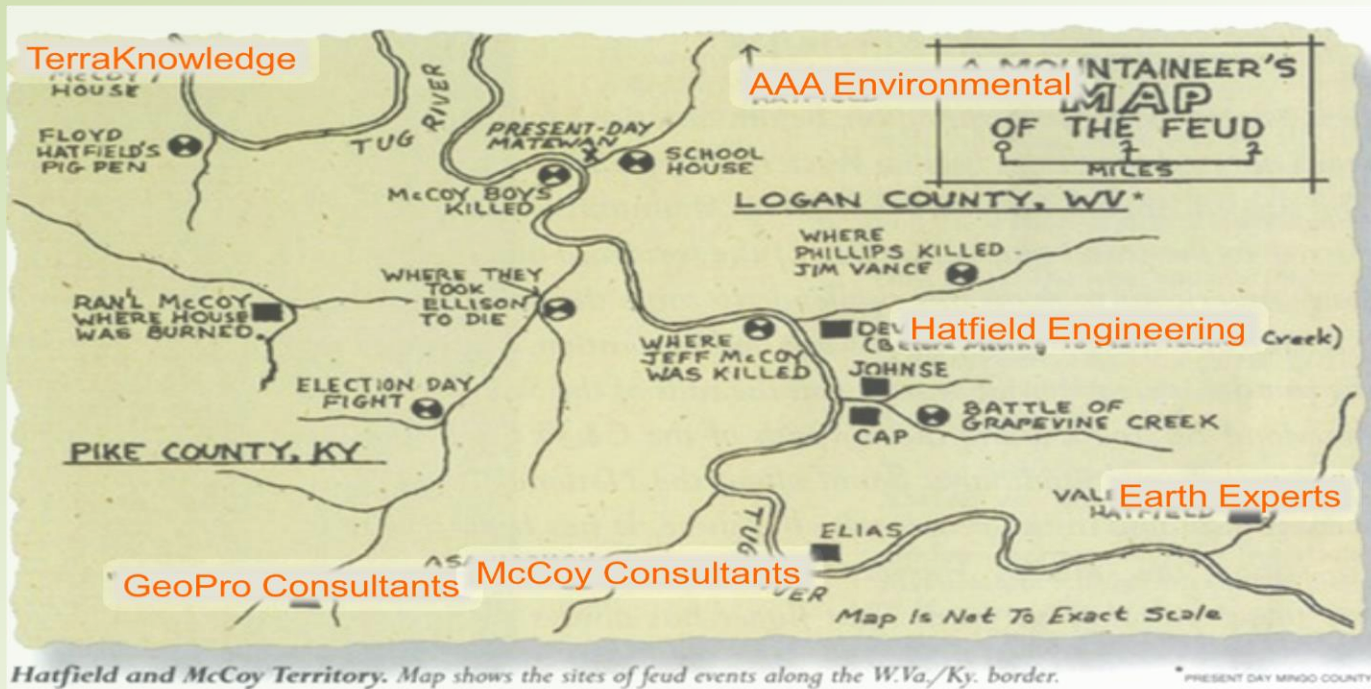
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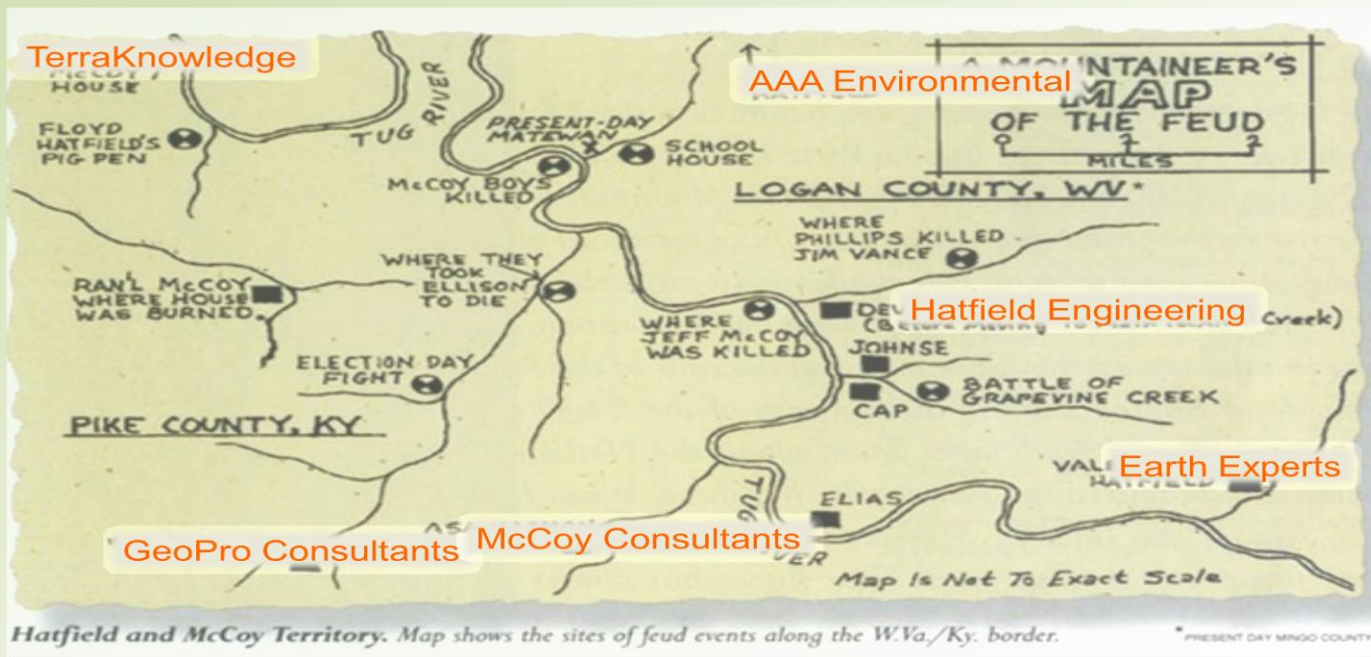
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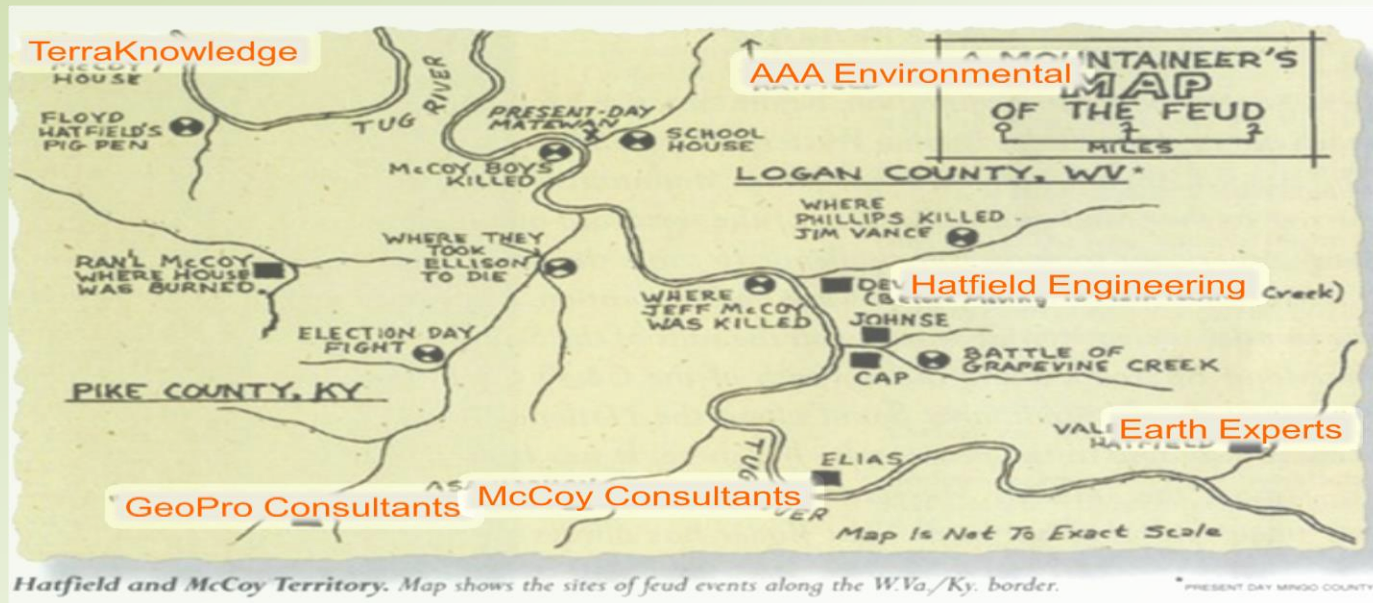
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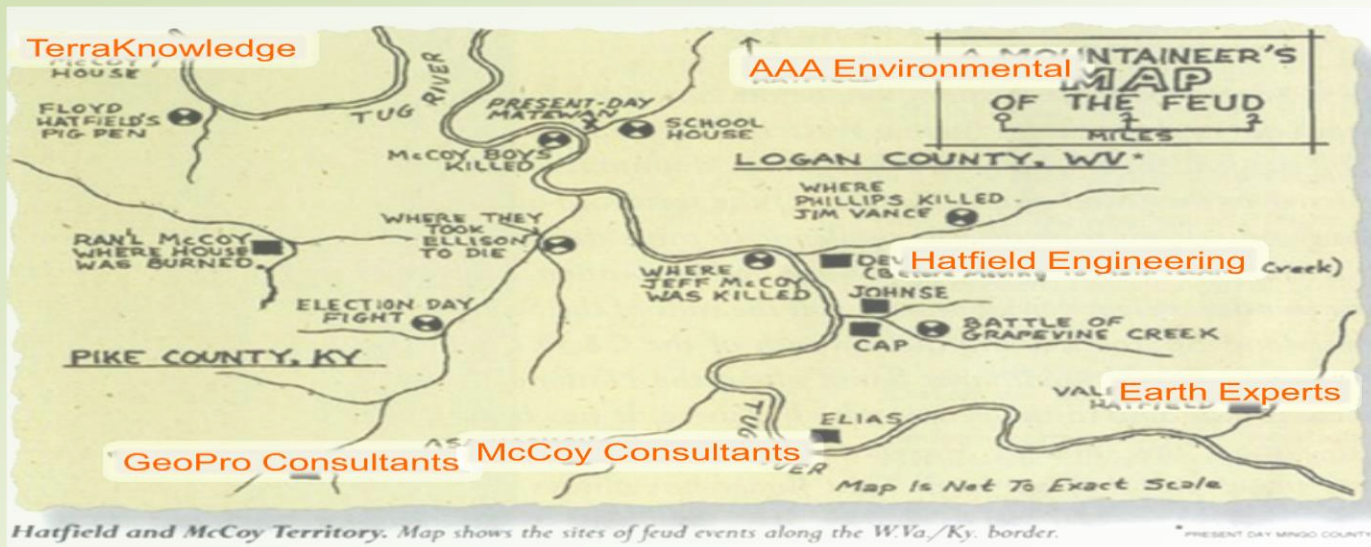
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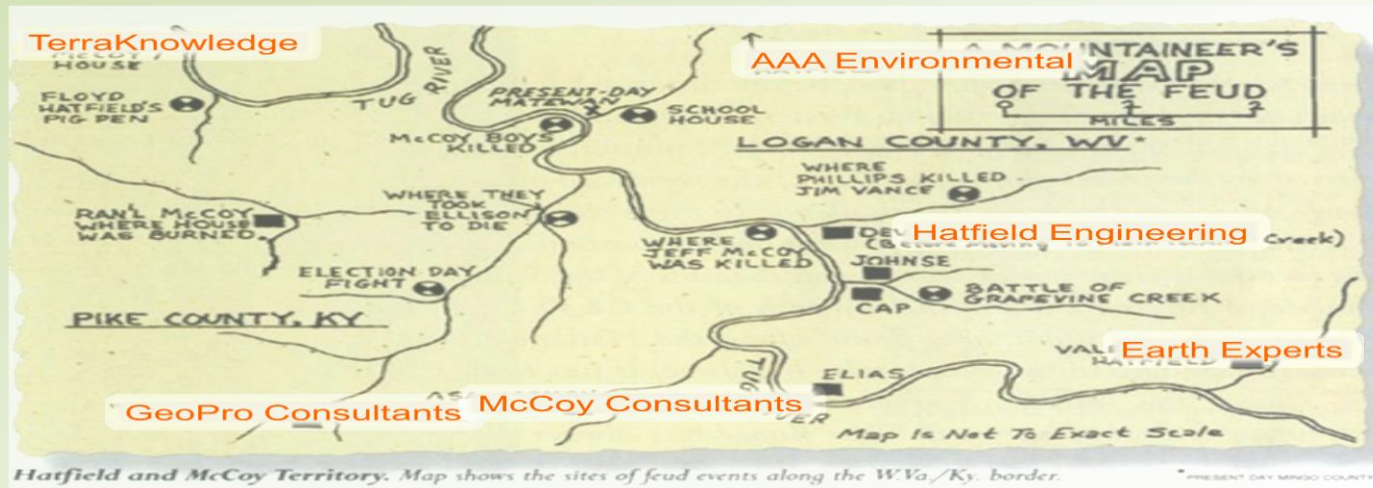
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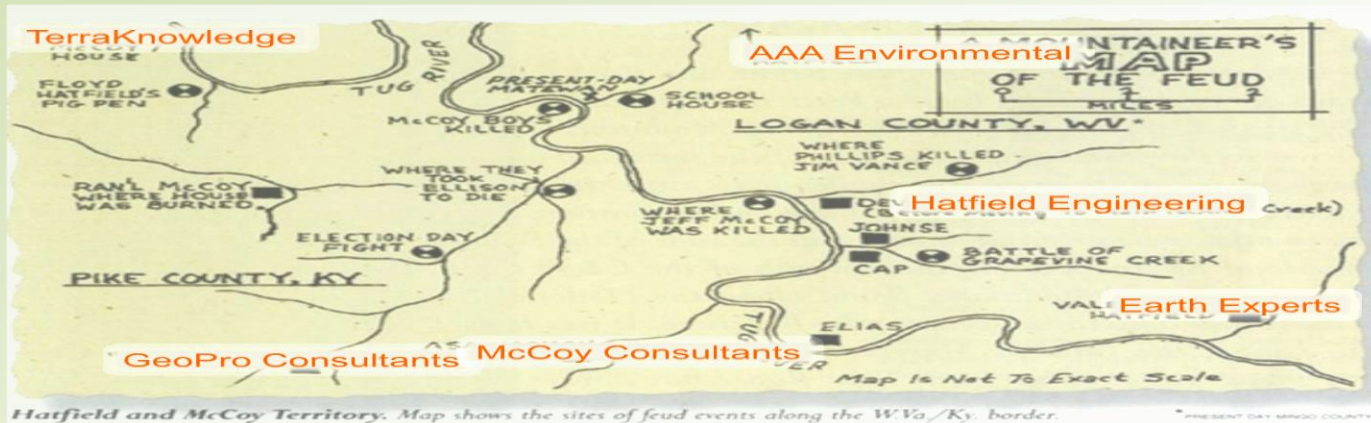
Geoprofessional



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Geoprofessional Talents

Geoprofessional Information

- geotechnical engineering
- geology and engineering geology
- geological engineering
- geophysics
- environmental science & environmental engineering
- construction materials engineering & testing
- other geoprofessional services.



Historical Foundation Data

- Load Test Results
- Hazard Analysis
- Subsurface Characterization

Unique Mystique or Arcane?

Ann Landers

Abigail Van Buren

Eppie Lederer

Pauline Phillips

Margo Howard

Jeanne Phillips

When traveling by air..., some people in interesting professions have taken to saying their field is 'geotechnical engineering' or some such highfalutin endeavor unintelligible to most people. Should an outlier ask, 'What's that?' simply say the explanation would take longer than the flight."

Geoprofessional Business Association – Local Chapters





The Trust Equation

Ref: *The Trusted Advisor*, David H. Maister

$$T = \frac{C + R + I}{S}$$

Credibility

Reliability

Intimacy

Self Orientation



**Gimme a G!
Gimme a B!
Gimme an A!**

