

Business Conditions Survey

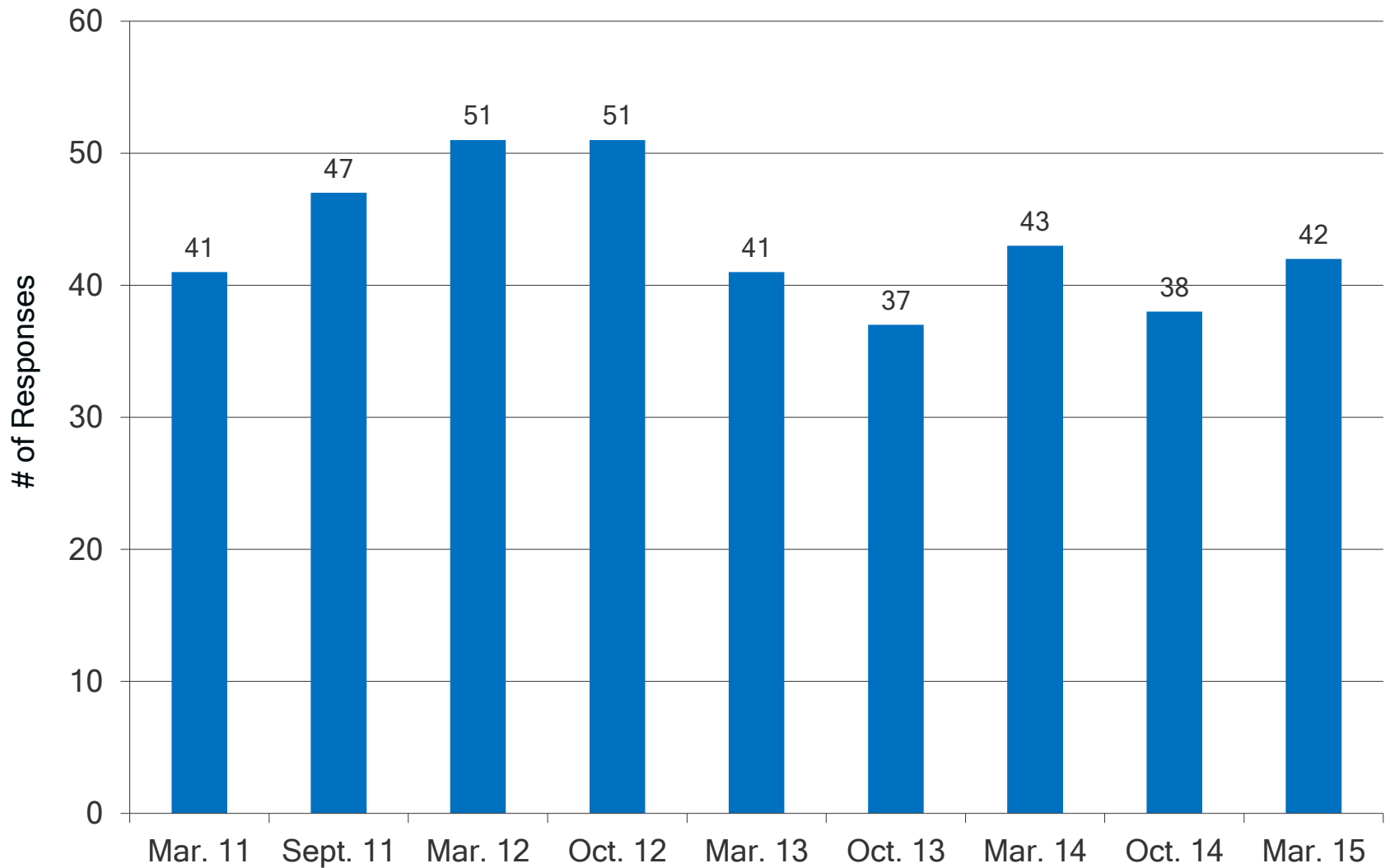
Matt Moler, P.E.
Business Practices Committee

Survey Overview

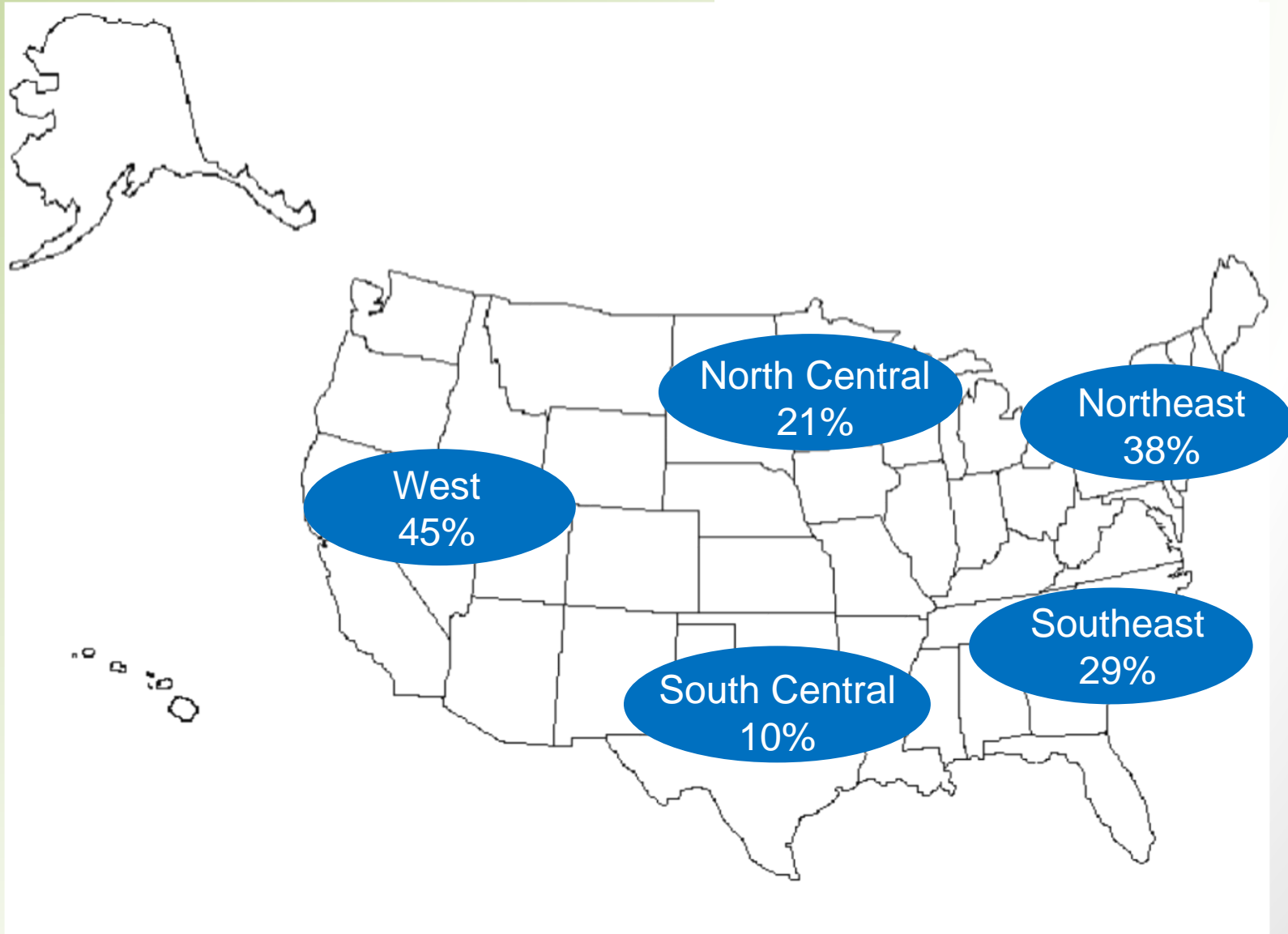
- Personal Opinions
- Confidential
- No data on firm size / profile



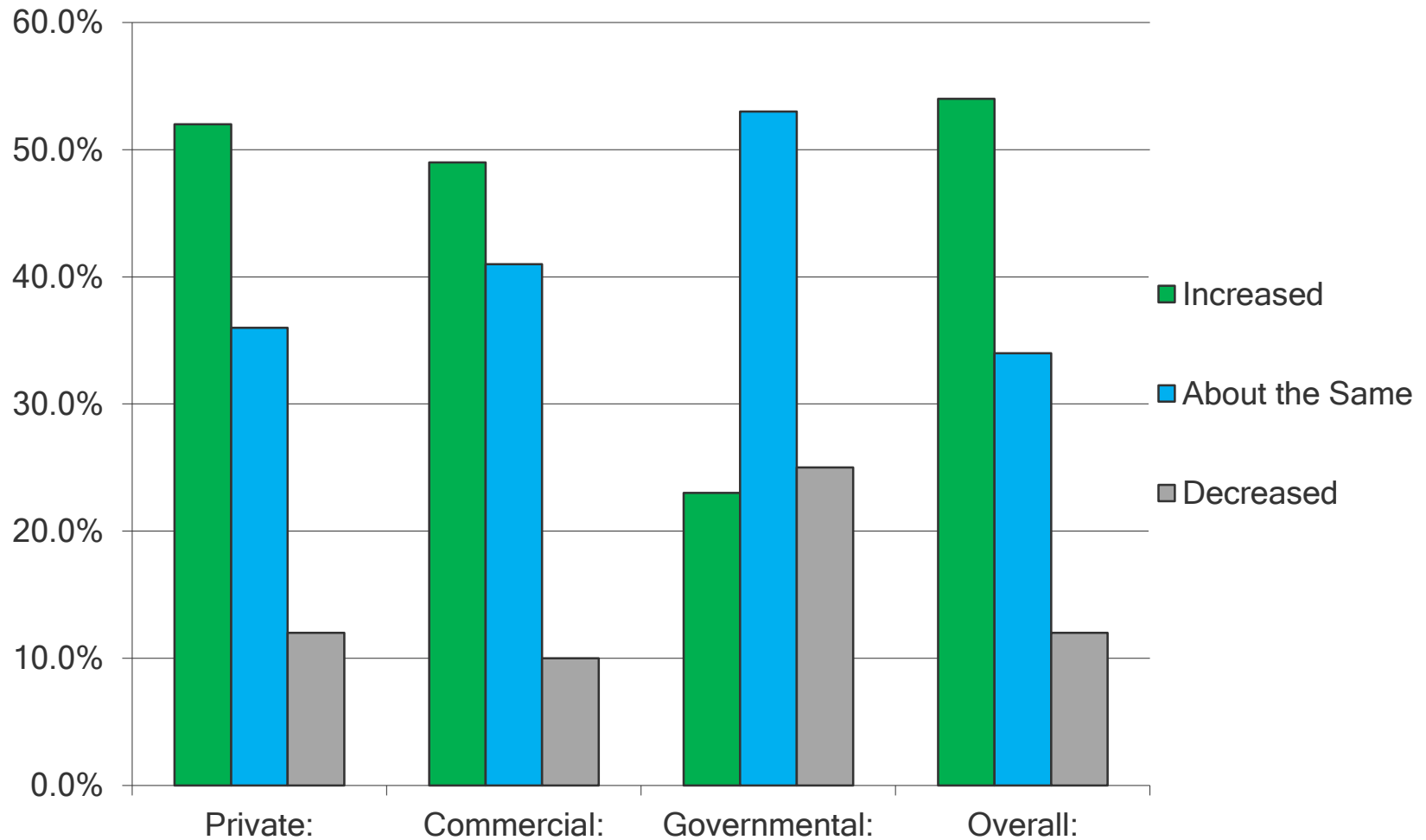
Response Rate



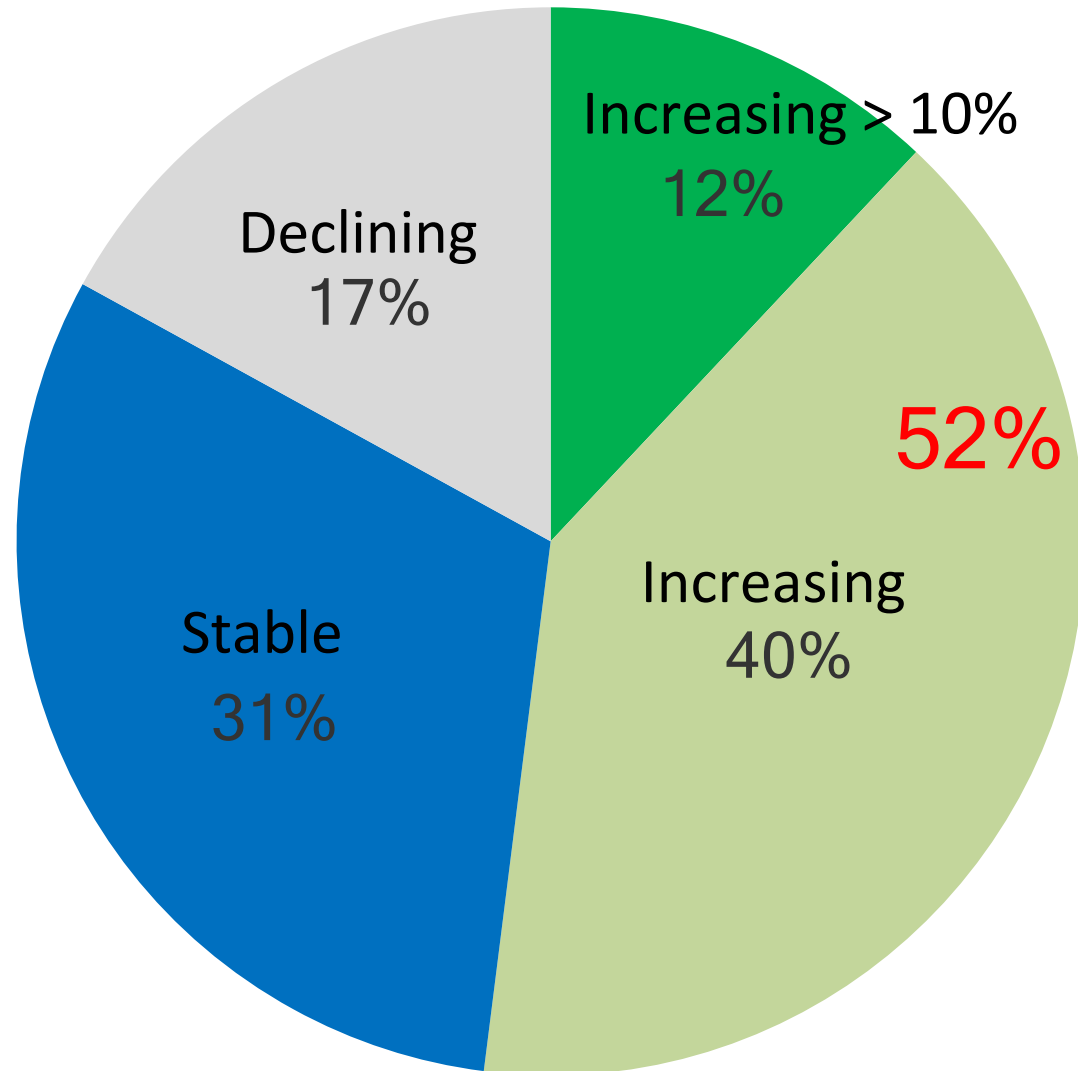
Where do the responders practice?



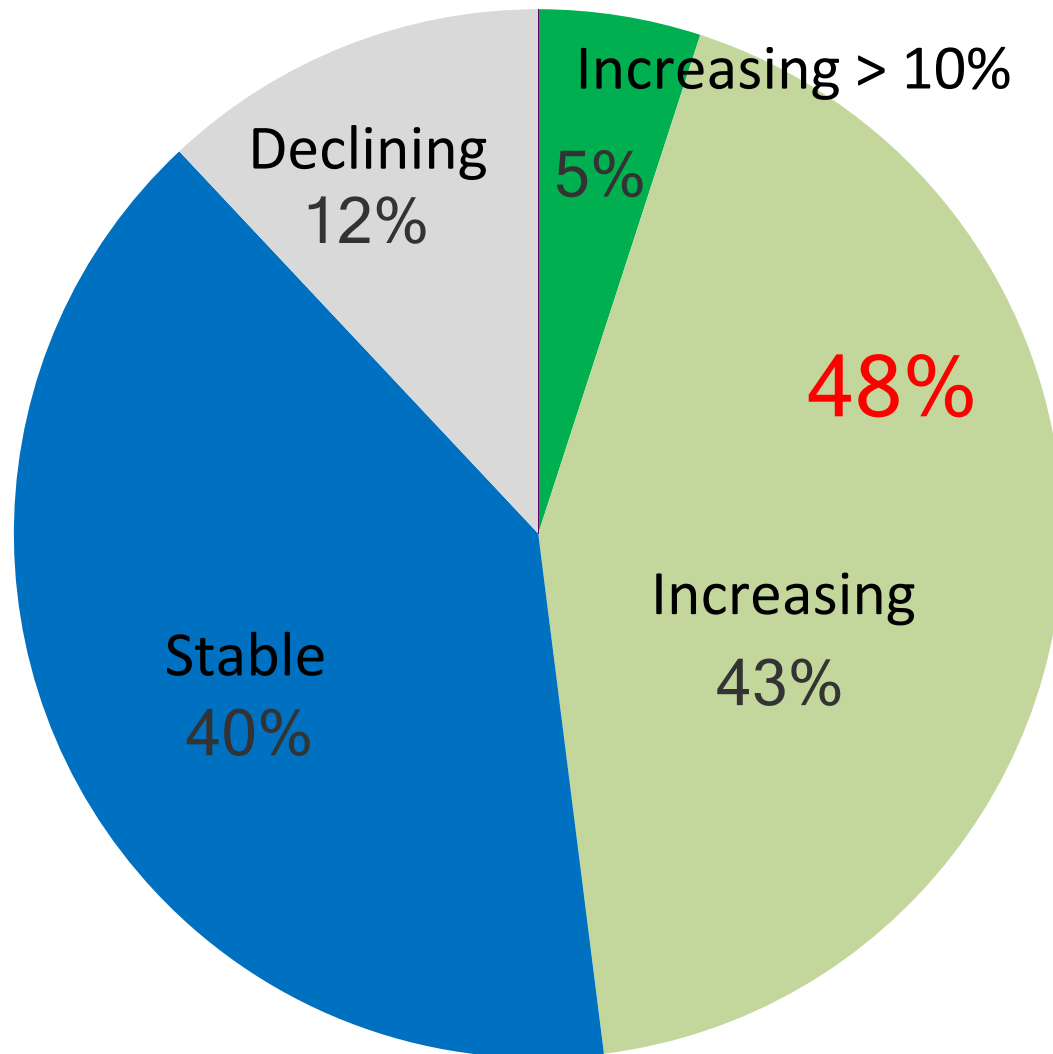
In the last 6 months, what trends have you seen in workload?



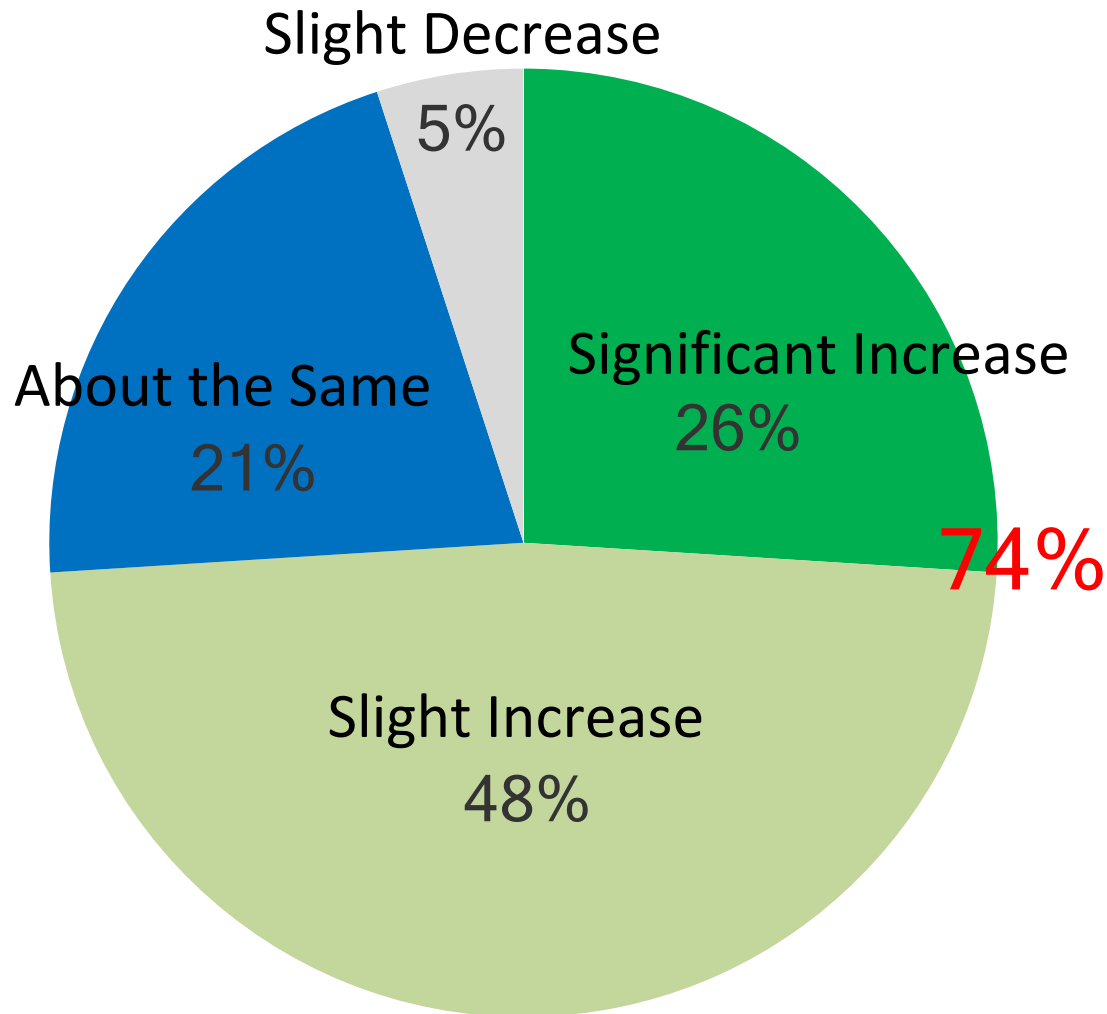
Revenue: The last 6 months



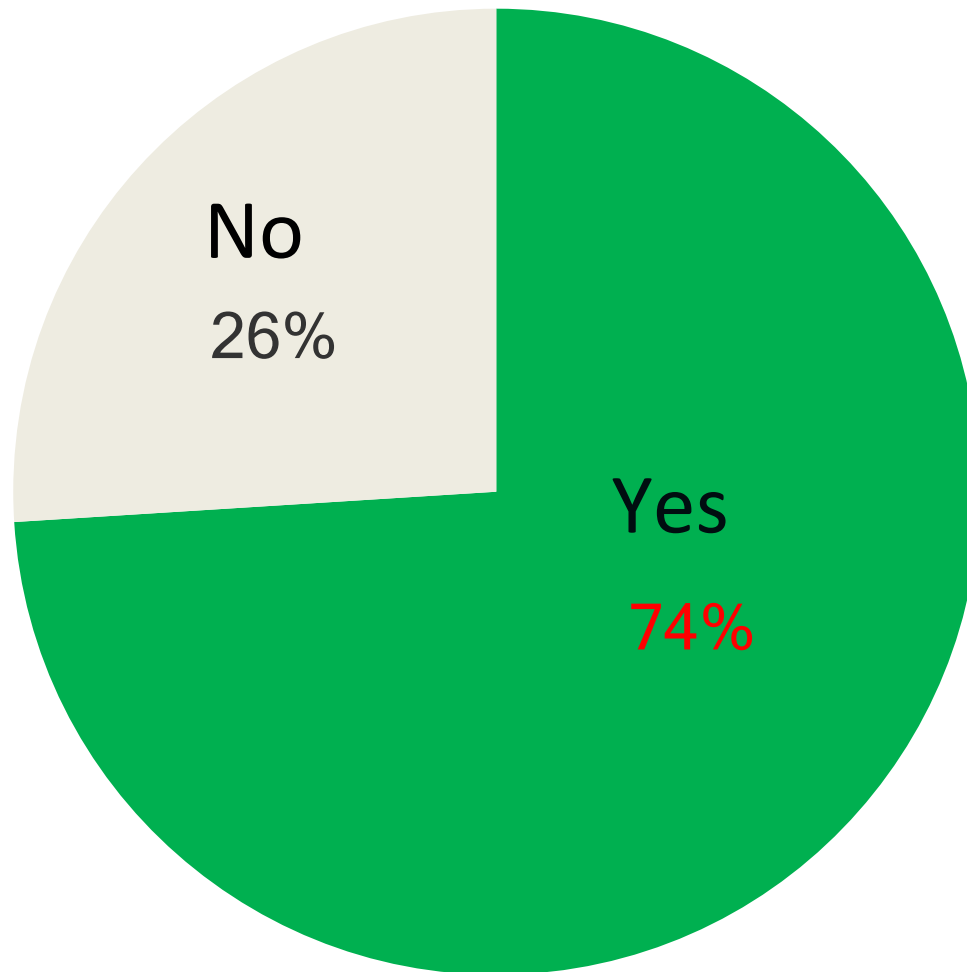
Staff: The last 6 months



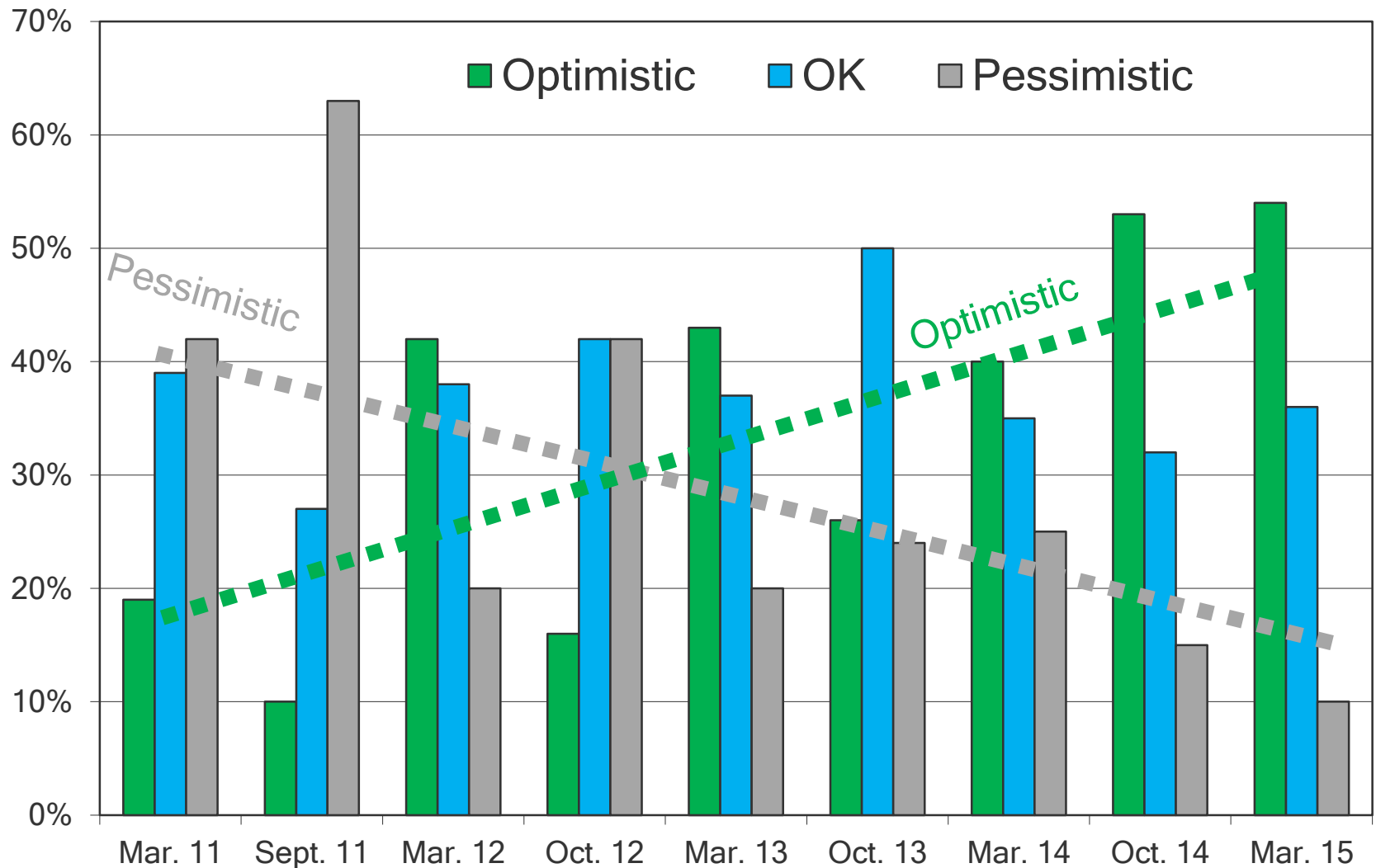
Revenues: next 6 months compared to previous 6 months



Staff: Increasing in next 6 months?



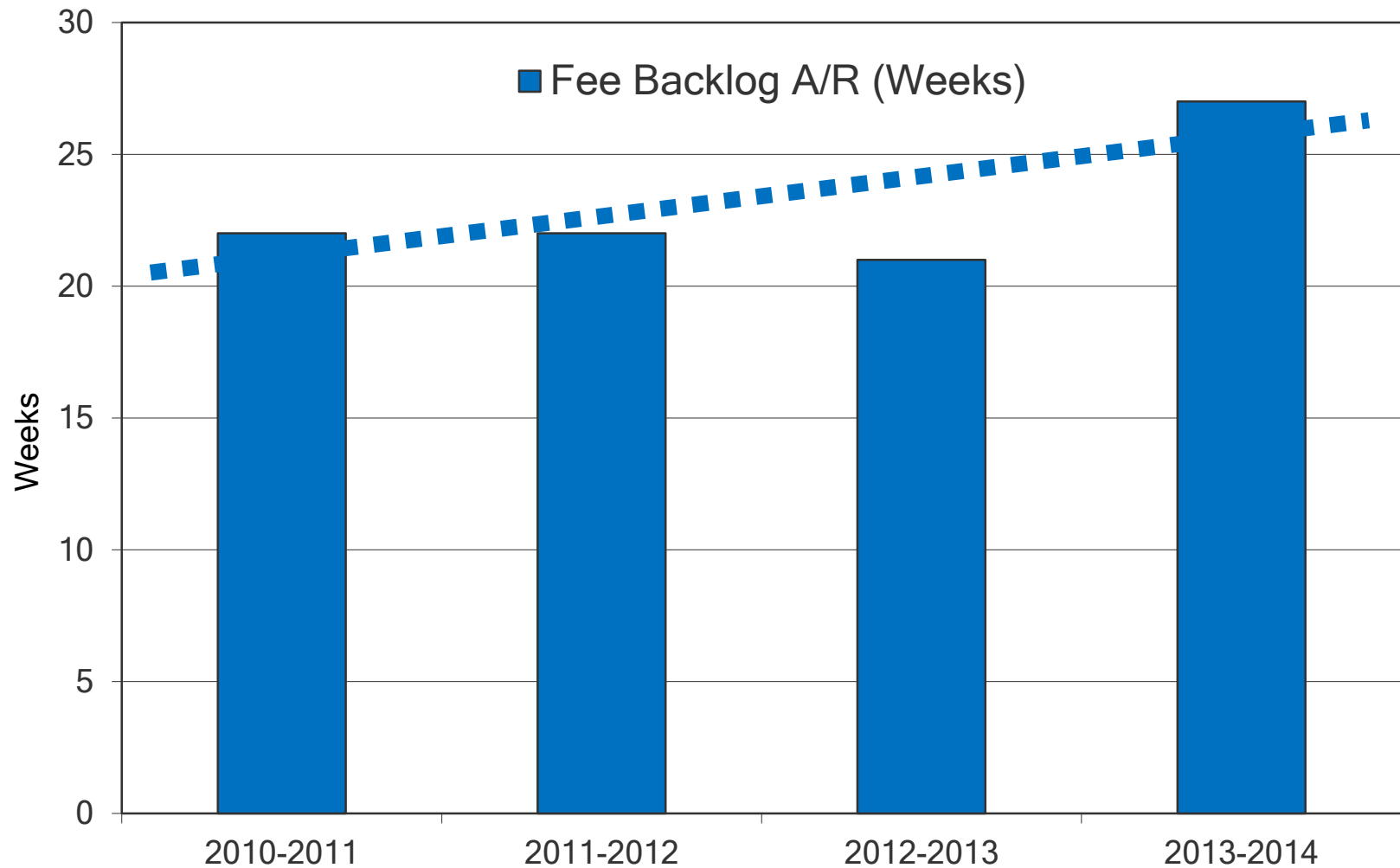
How do you feel about the economy?



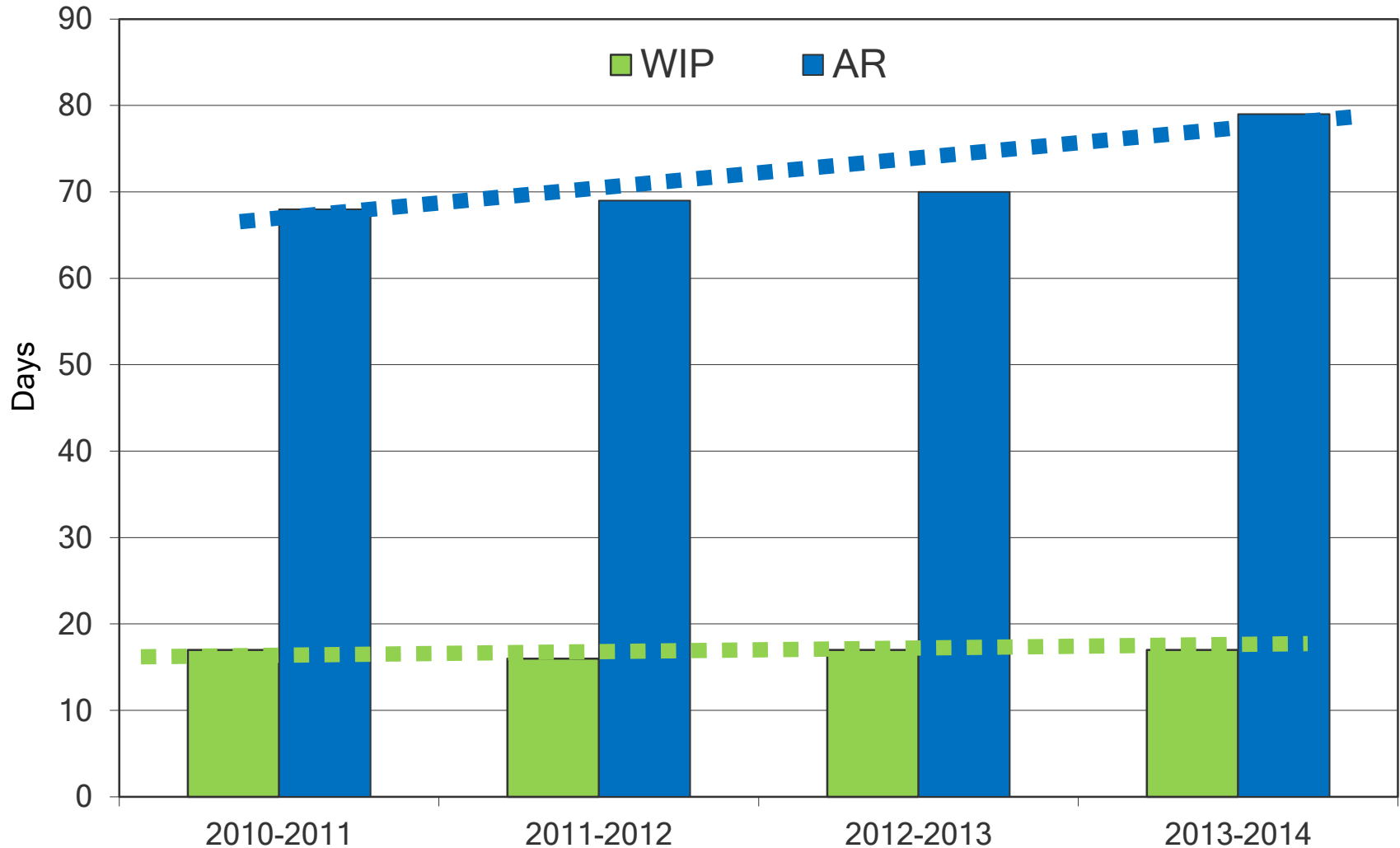
GBA Financial Survey

- Performed Each Spring
- Key Financial Metrics Requested
- Results from ~ 20% of GBA Membership

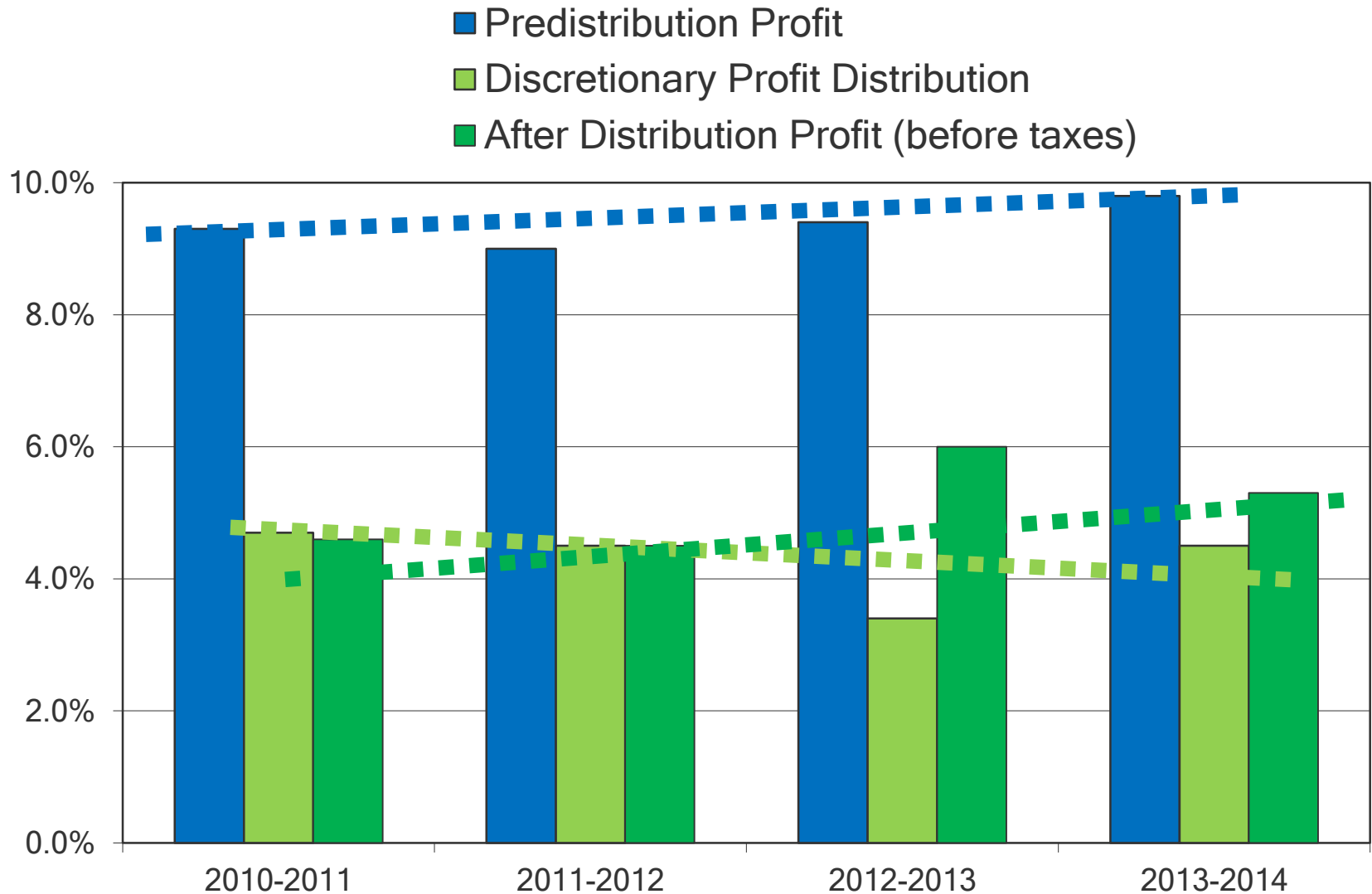
Financial Survey Results



Financial Survey Results



Financial Survey Results





2015...

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Business Practices
Committee

